



## Disadvantaged Business Enterprises

### October 2017 Newsletter

# DOTD receives additional \$60 million, applies funds to ready projects

[From the OFFICE of the GOVERNOR](#)

BATON ROUGE — On October 11, 2017, Gov. John Bel Edwards announced that the Louisiana Department of Transportation and Development (DOTD) recently received \$60.8 million in additional federal funds for highway projects. The department qualified for the additional federal funds after successfully allocating the full amount of its available federal funding to construction projects for the 2016 -17 federal fiscal year.

“It is a great day when we can bring the tax dollars of hardworking Louisianans back to our own state,” Gov. Edwards said. “These funds will allow us to continue many of the road and infrastructure projects we need to complete. I am happy to announce the advancement of multiple projects across the state and I am dedicated to continuing to improve the roads and bridges we use every day.”

Each year the Federal Highway Administration allocates funds that were not used by other states or national programs. The Louisiana DOTD will use the newly awarded additional funds on projects where the funds can be obligated by September 30, 2017.

“We can certainly put this nearly \$61 million to good use,” said DOTD Sec. Shawn D. Wilson. “Without a long-term, sustainable revenue source, the state may not be able to apply for redistributed funds in coming years because in 2019 the current revenue will not be sufficient to match annual federal allocations. These funds are essential to maintaining the existing state highway system, which consists of more than 16,000 miles of roadway and nearly 13,000 bridges. I’m proud of the good work the DOTD employees have done to obligate all of our annual federal funds and to receive these end-of-year funds.”

This additional funding will allow the Department to advance various construction projects over the next few months, including:

#### Bridge Replacement and Repair:

- The LA 120 bridge replacements near Provencal in Natchitoches Parish.
- Bridge replacements to Tucker, Dyer and Denham Road bridges in East Baton Rouge Parish.
- Bridge replacements to Pea Ridge and John Barber Road bridges in Livingston Parish.
- A bridge replacement for Vernon-Eros and Zoar Road bridges in Jackson Parish.
- The Blanchard Furrh Road/Choctaw Bayou bridge replacement in Caddo Parish.
- The Pleasant Hill Road and Lawrence Creek Road bridge replacement in Washington Parish.
- Bridge replacements to Rozena and Billeaux Road bridges in St. Landry Parish.



#### Contact:

LADOTD Compliance Office  
1201 Capitol Access Road  
Baton Rouge, LA 70802  
(225) 379-1382

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**Pavement/Overlay:**

- Patching and overlay on LA 16 on Chinquapin Bridge in Livingston Parish.
- Overlay on LA 442 at Pea Ridge Road in Livingston Parish.
- Overlay on LA 75 and LA 141 in Iberville Parish.
- Milling and overlay on LA 3038 (Cornerview) in Ascension Parish.
- Overlay on St. Charles Ave. from Nashville to Louisiana Ave. in Orleans Parish.
- Concrete overlay to Spring Creek Bridge on LA 1061 and LA 440 in Tangipahoa Parish.
- Overlay on US 61 and LA 3155 in Jefferson Parish.
- Overlay on LA 25 near the junction of LA 16 in Washington Parish.
- Patching and overlay to Forty Oaks Farm Road between Arkansas Road and Standard Reed in Ouachita Parish.
- Patching and overlay on LA 26, .08 miles north of Hospital Drive and W. Racca Road in Jefferson Davis Parish.
- Patching, overlay, and curb work on LA 3230 and LA 655 in Lafourche Parish.

**Congestion Mitigation & Safety**

- The widening of Swan Lake Road from I-220 to Flat River in Bossier Parish.
- The addition of a right turn lane on LA 28W at John Allison Drive in Rapides Parish.
- I-20 pavement marking replacement in Bienville Parish.
- An extension to the turn lane at the I-220 east bound exit ramp at LA 3 in Bossier Parish.
- Striping and pavement markers on Desiard St. in Ouachita Parish.
- Dunn Road roundabout improvements at LA 1026 in Livingston Parish.
- The leveling of the Magnolia Bridge approaches on LA 64 in East Baton Rouge and Livingston Parishes.
- The construction of turn lanes on the off-ramps on I-10 at LA 182 in Lafayette Parish.
- Pavement marker replacement on I-12 in St. Tammany and Tangipahoa Parishes.
- An extension of the right turn lane on LA 24 at LA 3040 in Terrebonne Parish.

For more information about these projects, please visit [www.dotd.la.gov](http://www.dotd.la.gov). Once construction is underway, motorists can check [www.511la.org](http://www.511la.org) for updated travel information.

In addition to the construction projects, \$6 million is being allocated for preconstruction work on the I-10 corridor in Baton Rouge, as well as preconstruction activities for several other projects throughout the state.

Advancing construction and preconstruction work this fall should allow DOTD to move a number critical bridge repair and replacement projects, and pavement repair projects from next fiscal year into the current fiscal year.

Each August, the U.S. Department of Transportation redistributes federal funding to states that are successful in obligating their full federal highway funding allotment during the fiscal year, which spans from October 1 through September 30. DOTD has received end-of-year federal funding 17 years in a row.



Dear DBE Firm:

The Disadvantaged Business Enterprise (DBE) Program is designed to ensure that small minority and women-owned businesses are able to compete on an equal basis for contracting opportunities within the transportation industry.

Please take a few moments to complete the survey below in order to properly identify areas of concern. Your assistance will aid in creating common solutions and increase contracting opportunities for all. **Please circle the areas of assistance you are interested in being provided.**

Business Name: \_\_\_\_\_

Business Address: \_\_\_\_\_

Business Email: \_\_\_\_\_

Business Phone No.: \_\_\_\_\_ Specialty Areas: \_\_\_\_\_

Do you actively quote LADOTD projects? Yes  No

If not, why? \_\_\_\_\_

Do you bid primarily as a: prime contractor  or sub-contractor

Are you interested in becoming a prime contractor? Yes  No

Have you ever received a LADOTD job? Yes  No

Do you plan to actively bid LADOTD work in the future? Yes  No

If not, why: \_\_\_\_\_

Are there any barriers you see to quoting LADOTD jobs? Yes  No

If yes, please explain: \_\_\_\_\_

If barriers listed, what do you see as ways to overcome those barriers?

**Accounting & Record Keeping**

- Financial Analysis

**Job Cost Control**

- Preparing Budgets

**Financial Assistance**

- Cash Flow/Working Capital

**Scheduling & Planning**

- Plans & Specs
- Project Scheduling
- Labor/Bar Chart
- Material Delivery
- Estimating/Bidding

**Business Management**

- Business Planning

**Marketing**

- Marketing Strategies
- Marketing Plan

**Legal**

- Contract Negotiations
- Delay Contract

**Contract Compliance**

- Federal/State Compliance

**Contract Compliance**

- Hardware/Software

Please complete and return to SJB Group, LLC

Email: [jackie.desbordes@sibgroup.com](mailto:jackie.desbordes@sibgroup.com)

Mail: P.O. Box 1751, Baton Rouge, LA 70821-1751

Fax: 225-769-3596

## Small Business Resources available through Louisiana Economic Development

The [Small and Emerging Business Development Program](#) provides managerial and technical training and one-on-one assistance to help small businesses sustain and grow.

The [Louisiana Contractors Accreditation Institute](#) is a six week course that offers small and emerging construction businesses critical information about construction management and assists with preparing for the business and law portion of the contractors licensing exam.

The [Bonding Assistance Program](#) provides guarantees for bid, payment and performance bonds at reasonable rates that mitigate risk for the surety company and help small businesses build or expand their bonding capacity.

The [Hudson Initiative](#) provides a small business certification that expands opportunities with State contracts and procurement.

The [Veteran Initiative](#) provides a veteran owned and service connected disabled veteran owned small business certification that expands opportunities with State contracts and procurement.

[Economic Gardening](#) connects growth companies to a team of highly skilled research specialists that provide customized information to address a company's specific growth challenges in areas including market research, geographic information systems, and digital marketing.

[CEO Roundtables](#) bring together key decision makers from growth companies 10 times over the course of a year for collaborative, growth-oriented roundtable sessions that support a trusting environment in which they can safely explore business and personal issues with the guidance of experienced facilitators.

[Louisiana Business Connection](#) is a portal designed to connect major business projects with disadvantaged business enterprises, minority-owned businesses, woman-owned businesses, veteran-owned businesses, and the other small businesses of Louisiana to promote growth and inclusiveness in the state. – Large and small businesses operating in Louisiana may register at no cost and discover contract opportunities.

**You can visit the highlighted links by pressing “Control” on your keypad and clicking on the link.**

**If you would like more information about each programs please feel free to contact Ms. Stephanie Hartman, the LED Small Business Services Manager, at (225) 342-5677 or [Stephanie.Hartman@la.gov](mailto:Stephanie.Hartman@la.gov)**

# Construction Equipment Dangers

By: [Ron Parker, STS,CHST](#)

All equipment used on a construction job can pose a danger. It could be the equipment itself, the person operating the equipment or personnel working in close proximity of the equipment. Any equipment should be respected.

When working around equipment such as skip loaders, back hoes, trenchers, cranes, and etc., you need to be on high alert. Don't assume the operator sees you. When possible always approach the equipment from the side of the equipment where the operator is visible. Ensure the operator sees you prior to completely approaching the equipment. Also, don't depend on a horn or alarm to warn you that moving equipment is near. You may not be able to hear the alarms over other construction noise.

When you notice that equipment is moving backwards, keep out of the way and stand clear until the operator has completed his/her maneuver. Never walk behind or cut across any unit while it is moving backwards. You could easily trip and fall under the equipment. Never ride on the running boards, steps or other parts of equipment, even for a short distance.

When backing up, a competent person should ensure the area behind the piece of equipment is cleared. No operator should back a piece of equipment into an area without the area being cleared and the competent person giving signals to the operator.

When a crane is in operation, special attention should be given to the counterweights when the crane is swinging as there could be pinch points between the counterweights and some obstruction. Make sure there is enough room for workers to pass. If there is not enough room for workers to pass safely, the area should be shut off for access. Never ride on or near materials that are being transported by equipment. Loads can shift and fall or cause the equipment to turn over or become uncontrollable. You could be thrown to the ground and crushed. Never ride on any equipment as a passenger if that equipment is designated for only one person (the operator). If it is designated for more than one person and is equipped with seat belts, always buckle the seat belts. Always keep all parts of your body inside to include your arms and legs.

Dismount all portable scaffold or work platform while it is being moved. The time it takes to dismount will be much less than the time lost from work if you fall or the unit tips over.

When you are working near equipment operating in the vicinity of power lines, don't come into contact with the frame of the unit or the load cables. There is always the chance that the unit or the boom could come into contact with the power lines. Warn the operator or the signal person if you should see this possibility.

Never clean or service equipment while it is in operation. It should be stopped and the ignition off before performing any services.

The safest thing to do around construction equipment is to keep a safe distance while the equipment is in operation. If you must be in close proximity of the equipment, make sure the operator knows you are working nearby and stay alert. In doing so you will not only prevent injuries but possibly death that could be yours.

This safety article was brought to you by: [Warriors4Safety.com](http://Warriors4Safety.com)

Support & Training for Safety Professionals



## Gov. Edwards Issues Executive Order to Strengthen Transparency in the Highway Priority Program

**BATON ROUGE** - On September 28, 2017, Gov. John Bel Edwards signed an executive order to strengthen the process used by the Department of Transportation and Development (DOTD) in selecting projects for the Highway Priority Program.

“I am committed to ensuring transparency and accountability with taxpayer dollars that are spent to improve the state’s transportation system,” said Gov. Edwards. “We want all citizens who travel on state highways and roadways to have confidence that we are spending dollars in the state transportation trust fund in a responsible way, and I commend DOTD Sec. Shawn Wilson for the outstanding job he is doing in leading that effort. This is important because at the rate we’re going by the year 2019, our state will not be able to generate enough money in our state transportation trust fund to access all of our tax dollars in the federal transportation trust fund, and we cannot afford to do that. We must start making changes now and this executive order is an important step in the right direction.”

DOTD will make Highway Priority Program projects accessible to the public including those that are scheduled to be let for construction, future projects that are fully funded and all potential projects that can be funded if additional revenues become available. DOTD is also directed to modify the appeals process for access connection permits to allow business and economic development investments to proceed more quickly.

“Streamlining the Highway Priority process and increasing transparency will benefit citizens and the department as we move forward,” said DOTD Secretary Shawn Wilson. “With diminishing revenues, this is a critical first step in managing expectations of what the DOTD will be able to deliver and communicate to the public how the transportation fuel tax dollars are spent.”

Additionally, DOTD will submit an annual report to the legislature regarding the expenditure breakdown of the motor fuel tax, which includes:

- Administrative and support services that include staff costs associated with executive level and administrative supervision.
- Transportation funding used for debt service and multimodal programs.
- Operations and maintenance expenses, not including administrative costs, for road repair and maintenance. Program and project delivery including actual construction and construction engineering costs for projects.

To review this executive order in its entirety, click [here](#).



# Events & Workshops

## EVENTS/WORKSHOPS OFFERED BY THE LOUISIANA SMALL BUSINESS DEVELOPMENT CENTERS:

### November

#### 2017 Updates for Tax Preparers, EAs, and CPAs - Hammond

Wednesday, November 01, 2017 9:00 AM to 12:00 PM

Topic: Tax Planning

CPAs, Accountants, and business owners who want to be informed of tax updates going into 2018 should attend this workshop. Representatives from the Louisiana Department of Revenue and the Internal Revenue Service will address recent updates affecting how tax preparers and practitioners do business. Topics will include: \* 2017 Federal Tax Law Changes & Updates \* 2017 Louisiana Department of Revenue Updates \* 2017 Louisiana Tax Amnesty \* LDR Tips for Practitioners to Avoid Errors Questions and comments are encouraged. 8:30 - 9:00 Registration 9:00 - 10:15 Updates - LA Department of Revenue 10:15 - 10:30 Break 10:30 - 12:00 Updates – IRS

Speaker: Louisiana Department of Revenue Internal Revenue Service

Location: [LSBDC at Southeastern Louisiana University: Main Office, Southeast Louisiana Business Center, \\*Hammond](#)

Fee: \$ 20.00

#### LIVESTREAM: Reach Customers This Holiday Season Register

Wednesday, November 01, 2017 11:00 AM to 1:00 PM

Topic: Marketing and Sales

We're so excited to be partnering with Google, Facebook, Square, and Constant Contact to host a free livestream workshop on November 1st to help you grow your business online in time for the holiday season. (Featuring brand-new tutorials and special resources for businesses.) Feel free to bring your laptop/tablet to follow along during the event. Join us, and share with other business owners you think would benefit. Seating is limited, so REGISTER TODAY!

Location: [LSBDC at McNeese State University: Main](#)

[Office, SEED Center, \\*Lake Charles](#)

#### 2017 Tax Conference - Updates for CPAs and Tax Preparers Register

Tuesday, November 07, 2017 8:30 AM to 12:00 PM

Topic: Tax Planning

Representatives from the Internal Revenue Service & the Louisiana Department of Revenue will address recent updates affecting how tax preparers and practitioners do business. Agenda as follows: 8:30AM - 9:00AM Registration 9:00AM - 10:15AM Louisiana Department of Revenue Updates 10:15AM - 10:45AM Brunch 10:45AM - 12:00PM Internal Revenue Service Updates

Speaker: Louisiana Department of Revenue (LED) & Internal Revenue Service (IRS)

Location: [Fletcher Technical Community College Houma Campus, Houma](#)

Fee: \$ 20.00

#### 2017 Tax Conference - Updates for CPAs and Tax Preparers Register

Wednesday, November 08, 2017 8:30 AM to 12:00 PM

Topic: Tax Planning

Representatives from the Internal Revenue Service & the Louisiana Department of Revenue will address recent updates affecting how tax preparers and practitioners do business. Agenda as follows: 8:30AM - 9:00AM Registration 9:00AM - 10:15AM Louisiana Department of Revenue Updates 10:15AM - 10:45AM Brunch 10:45AM - 12:00PM Internal Revenue Service Updates

Speaker: Louisiana Department of Revenue (LED) & Internal Revenue Service (IRS)

Location: [Xavier University, Convocation Center Annex - Room 111, New Orleans, LA](#)

Fee: \$ 20.00

**(Events & Workshops Continued)****[Veterans' Verification Workshop](#) [Register](#)**

Wednesday, November 08, 2017 10:00 AM to 12:00 PM

Topic: Government Contracting

What's it about? To celebrate Veteran's Week we are hosting a Veterans' Verification Workshop! Join us as speakers Marjorae Ball & Carla Antoine help veteran business owners who desire to complete their Vendor Information Pages (VIP) profile in preparation to submit a VA Service-Disabled, or Veteran-Owned Small Business (SDVOSB or VOSB) Verification application. Some of the topics included in the workshop are: Verification Overview, Preparing for Verification, Doing Business with the Government, Specific Documents to Submit, Pitfalls to Avoid, What the VA Buys, and Additional Resources and Assistance for Veterans. Please give us a call at 337-482-6312 or click the "Register" button to reserve your spot!

Speaker: Marjorae Ball, US SBA LA District Office, & Carla Antoine, Life Towne Center for Veterans

Location: [East Regional Library, Youngsville](#)

**[Everyone is in Sales: Building a Great Customer Service Team!](#) [Register](#)**

Wednesday, November 08, 2017 6:00 PM to 8:00 PM

Topic: Marketing and Sales

If your business was an automobile, customer service would be the motor oil. You can operate for a while without it but soon everything would come to a screeching halt! This Lunch and Learn will ignite and excite you as you discover the power of appointing every person in the organization as a Customer Service Provider – regardless of their job title. Organizations of all sizes will experience dramatic improvements in customer satisfaction and employee engagement as your organization transforms into a customer service machine. Come out and learn how to make it happen!

Speaker: Ron Markham, SBDC Consultant

Location: [St. James Parish Courthouse, Vacherie, LA](#)

**[Starting & Financing Your Business Idea](#) [Register](#)**

Thursday, November 09, 2017 3:00 PM to 5:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include entrepreneurship readiness, writing a business plan, sources of funds for start-up and expansion, and small business resources. Join us at the SEED Center for this informative event. Please register online at [www.lsbdc.org/msu](http://www.lsbdc.org/msu) under Training, call 337-475-5529, or email us at [lsbdc.msu@lsbdc.org](mailto:lsbdc.msu@lsbdc.org) so that we can prepare for your attendance.

Speaker: Susan Thibodeaux, Business Consultant

Location: [LSBDC at McNeese State University: Main Office, SEED Center, \\*Lake Charles](#)

Fee: \$ 10.00

**[Starting & Financing A Small Business](#) [Register](#)**

Friday, November 10, 2017 10:00 AM to 12:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Please feel free to bring laptops!

Speaker: Ada Womack

Location: [Louisiana Technology Park, Baton Rouge](#)



**(Events & Workshops Continued)****[2017 IRS Tax Updates Seminar - Shreveport/Bossier City](#) [Register](#)**

Tuesday, November 14, 2017 8:30 AM to 12:00 PM

Topic: Tax Planning

This informative and timely seminar is an excellent learning event for CPA's, tax attorneys ,EA's and commercial tax prepares as well as chief financial officers, business accountants and bookkeepers seeking knowledge on the 2016 IRS tax changes and guidelines for Louisiana businesses. A Question and Answer segment is included in this educational program. Seating is limited so early registration is recommended. Walk-ins will be accepted only on a space available basis.

Speaker: Ms. Barbara Reeves from the Louisiana Department of Revenue will open the session with tax updates for Louisiana businesses. An Internal Revenue Service advisor will provide specifics via a teleconference on the 2017 Federal tax changes which may affect Louisiana businesses. .

Location: [LSBDC Northwest & Central Region- Greater Shreveport Chamber of Commerce, Greater Shreveport Chamber of Commerce, Shreveport](#)

Fee: \$ 50.00

**[Lunch & Learn with LSBDC: Digital Tools for your Business](#) [Register](#)**

Tuesday, November 14, 2017 11:30 AM to 1:00 PM

Topic: Not Set

River Parish entrepreneurs, are you ready to take your business to the next level? Are you starting a food business or redoing your marketing efforts? Would you like up to date information on growing your business with branding, digital tools, sales and online marketing? If so, sign up for our Lunch & Learn series and join the conversation as we present a variety of business topics that are trending and useful for your company. Session 3: Digital Tools - Today's business owner needs tools that help them do things faster, more efficiently and with privacy and security. Combine this with consumers' needs moving more and more to mobile, business solutions that incorporate technology and digital tools in the business model can remain competitive and take market share from those who don't. From websites, apps and online tools to software solutions like internet-based office software and cloud storage, digital is reshaping how business

is done.

Speaker: Erik D. Waters, Business Consultant

Location: [St. John Community Center, Laplace](#)

**[Starting & Financing a Small Business - Alexandria](#) [Register](#)**

Wednesday, November 15, 2017 2:00 AM to 4:00 PM

Topic: Start-up Assistance

This workshop is highly recommended for all individuals interested in determining the feasibility of their business idea, planning to start or have recently started a small business, seeking a small business loan, or wanting to learn more about business planning. Topics of discussion will include writing a business plan, sources of funds for start-up and expansion, small business resources, and required licenses.

Speaker: Amy Jones, Business Consultant for the Northwest & Central Region Small Business Development Center.

Location: [LSBDC Northwest & Central Region- Cenla Chamber of Commerce - Alexandria, Cenla Regional Chamber of Commerce, Alexandria, LA.](#)

**[2017 Tax Update Seminar](#) [Register](#)**

Wednesday, November 15, 2017 9:00 AM to 12:00 PM

Topic: Tax Planning

CPAs, Accountants, and business owners who want to be informed of tax updates going into 2018 should attend this workshop. Representatives from the Louisiana Department of Revenue and the Internal Revenue Service will address recent updates affecting how tax preparers and practitioners do business. The IRS will be virtually presenting Tax Professional Data Breaches/Future State. Each attendee will be presented with a certificate of completion. Topics will include: \* 2017 IRS Changes & Updates \* 2017 Louisiana Department of Revenue Updates \* LDR Tips for Practitioners to Avoid Errors Questions and comments are encouraged. 8:30 - 9:00 Registration 9:00 - 10:15 Updates - LA Department of Revenue 10:15 - 10:30 Break 10:30 - 12:00 Updates – IRS Breakfast & Beverages will be served

Speaker: Barbara Reeves - Louisiana Department of Revenue Practitioner Liaison

**(Events & Workshops Continued)**

Location: [LSBDC Training at University of Louisiana, Stubbs Hall Room 117, Monroe](#)

Fee: \$ 40.00

**[Hubzone Certification Register](#)**

Wednesday, November 15, 2017 10:00 AM to 12:00 PM

Topic: Government Contracting

The Historically Underutilized Business Zones (HUBZone) program helps small businesses in urban and rural communities gain preferential access to federal procurement opportunities. At the end of this session, you will have a thorough understanding of the certification requirements. For information on HUBZone Certification, visit <http://www.sba.gov/hubzone/>.

Speaker: SBA Representative

Location: [Louisiana Technology Park, Baton Rouge](#)

**[Government Contracting 106: Veteran Certifications Alexandria Register](#)**

Wednesday, November 15, 2017 10:00 AM to 12:00 PM

Topic: Government Contracting

The Northwest Central Louisiana Small Business Development Center (LSBDC) and the Louisiana Government Procurement Technical Assistance Center (PTAC) are co-sponsoring a Government Contracting seminar to educate Louisiana business owners on Wednesday, October 11, at the Cenla Chamber of Commerce in Alexandria, 118 Third St. Jane Kulick, Procurement Counselor at PTAC is the lead presenter at this informative seminar which will cover Government Contracting topics including: Overview of the Vets First Program which was enacted to enable veteran owned small business (VOSB) and Service Disabled (SDVOSB) to compete on set-aside procurements issued by Veterans Affairs. We will discuss eligibility and the documents required. Training on how to set up a company profile and upload documents into VetBiz will be included.

Speaker: Presenters will be Amy Jones, Business Consultant for the Northwest & Central Region Small Business Development Center and Jane Kulick, Counselor Coordinator at the Procurement Technical Assistance Center.

Location: [LSBDC Northwest & Central Region- Cenla Chamber of Commerce - Alexandria, Cenla Regional Chamber of Commerce, Alexandria, LA.](#)

**[Starting & Financing A Small Business Register](#)**

Wednesday, November 15, 2017 1:00 PM to 3:00 PM

Topic: Start-up Assistance

This workshop is recommended for those interested in starting a business. At the end of this workshop, you will have a thorough understanding of the process of starting a business and will be able to implement a required checklist to start your business. The following topics will be discussed during this workshop: determining the feasibility of a business idea, planning to start a small business, required licenses, writing a business plan, sources of funds for start-up, expansion and small business resources. Please feel free to bring laptops!

Speaker: Sonia Wilson

Location: [Ascension Parish Library - Gonzales Branch, Gonzales](#)

**[Small Business Development Workshop Register](#)**

Wednesday, November 15, 2017 2:00 PM to 5:00 PM

Topic: Not Set

The Acadiana Food Alliance and the Louisiana Small Business Development Center at UL Lafayette will host a free Small Business Development Workshop, open to all small food and farm businesses within Acadiana. In this workshop, participants will learn techniques on: . Developing a Business Strategy . Writing a Business Plan . Financial Planning . Marketing . and More All local food businesses, including those who are not specific to produce production, are welcome to attend this workshop.

Speaker: Heidi Melancon, Director, LSBDC @ UL Lafayette

Location: [Ira Nelson Horticulture Center, Lafayette](#)

**(Events & Workshops Continued)****[2017 IRS Tax Updates Seminar-Alexandria](#) [Register](#)**

Thursday, November 16, 2017 8:30 AM to 12:00 PM

Topic: Tax Planning

This informative and timely seminar is an excellent learning event for CPA's, tax attorneys, chief financial officers, EA's and commercial tax prepares as well as business accountants and bookkeepers seeking knowledge on the 2017 IRS tax changes and guidelines for Louisiana businesses. A Question and Answer segment is included in this educational program. Seating is limited and early registration is recommended. Walk-ins will be allowed only on a space available basis.

Speaker: Ms. Barbara Reeves from the Louisiana Department of Revenue will open the session with tax updates for Louisiana businesses. An Internal Revenue Service advisor will provide specifics via a teleconference on the 2017 Federal tax changes which may affect Louisiana businesses.

Location: [LSBDC Northwest & Central Region- Cenla Chamber of Commerce - Alexandria, Cenla Regional Chamber of Commerce, Alexandria, LA.](#)

Fee: \$ 50.00

**[Pricing Matters: Developing Your Cost or Price Proposal - Walker](#) [Register](#)**

Thursday, November 16, 2017 9:00 AM to 11:00 AM

Topic: Government Contracting

Developing a pricing strategy is basic to any of your proposal efforts. Without it you are just slapping together costs and tacking a profit margin on the costs to arrive at price. This is not a pricing strategy – it is a costing mentality. Organizations which do not develop a specific pricing strategy for each opportunity are destined to lose. Join us for a discussion that will share useful tips when developing your cost proposal. Topics to be covered include: -Two Basic Groups of Contracts -Types of Specifications -Bid/Proposal Elements -Labor Element -Cost Element -Labor Burden: Payroll Expenses (FICA, FUTA, SUTA, Holiday pay) - Labor Hours -Fringe Benefits -Two Types of Costs: Direct and Indirect -Reasonable Profit -Contract Price - Unallowable Costs

Speaker: Cindy Carrier - Louisiana PTAC

Location: [Livingston Parish Literacy and Technology Center, Walker](#)

# Letting of 11/8/2017

For more information on lettings or to download construction documents, visit: <http://wwwapps.dotd.la.gov/engineering/lettings/>

**Proposal: H.001146.6 LA 120: BRIDGES NEAR PRO-VENCAL**

DBE Goal: 11%

OJT Goal: 2 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: clearing and grubbing, removal of timber trestle bridges, grading, drainage structures, class ii base course, lime treatment, asphalt concrete pavement, precast concrete piles, precast concrete slab span bridges, and related work.

Parish(es): Natchitoches

Route(s): LA 120

Federal Number: H001146

Estimated Construction Cost: \$5,000,000 to \$7,500,000

Construction Proposal Documents

**Proposal: H.002822.6-R1 NICHOLSON DRIVE @ BRIGHTSIDE LANE/ WEST LEE DRIVE**

DBE Goal: 12%

OJT Goal: 3 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: grading, drainage structures, pavement patching, class ii base course, milling asphalt concrete, lime treatment, asphalt concrete pavement, portland cement

concrete pavement, drilled shaft foundations, traffic signalization, and related work.

Parish(es): East Baton Rouge

Route(s): LA 30

Federal Number: H002822

Estimated Construction Cost: \$7,500,000 to \$10,000,000

Construction Proposal Documents

**Proposal: H.003854.6 BOSSIER NORTH-SOUTH CORRIDOR SWAN LAKE RD (I-220 TO FLAT RV)**

Local Public Agency project

DBE Goal: 13%

OJT Goal: 7 Trainees

Specbook: 2006

Description of work: removal of bridge, removal of bridge super structure, grading, class ii base course, lime treatment, superpave asphaltic concrete pavement, pavement patching, drainage structures, precast concrete piles, concrete slab span bridge, and related work.

Parish(es): Bossier

Federal Number: 0806504

Estimated Construction Cost: \$10,000,000 to \$15,000,000

Construction Proposal Documents

**(Lettings Continued)**

foundations, landscaping; additive alternate 1 (additional streets scraping); benches (park); additive alternate 2 (gateway signage); sign (gateway); and related work.

**Proposal: H.006524.6 Gretna Sidewalk and Safety Improvements**  
 Parish(es): East Baton Rouge  
 Federal Number: H007440  
 Estimated Construction Cost: \$1,000,000 to \$2,500,000  
 Construction Proposal Documents

SBE Goal: 8%  
 Specbook: 2016  
 Description of work: sidewalks, grading, striping, signage, concrete curb, and related work.  
 Parish(es): Jefferson  
 Route(s): LA 23; LA 428; Local Roads  
 Federal Number: H006524  
 Estimated Construction Cost: \$250,000 to \$500,000  
 Construction Proposal Documents

**Proposal: H.009571.6 US 61 AND LA 3155: MILL AND OVERLAY**  
 DBE Goal: 13%  
 Specbook: 2016  
 Description of work: class ii base course, milling asphalt concrete, pavement patching, asphalt concrete overlay, handicapped curb ramps, loop detector, and related work.  
 Parish(es): Jefferson  
 Route(s): LA 3155; US 61  
 Federal Number: H009571  
 Estimated Construction Cost: \$1,000,000 to \$2,500,000  
 Construction Proposal Documents

**Proposal: H.007275.6 ST. CHARLES AVENUE (NASHVILLE TO LA AVE)**  
 Local Public Agency project  
 DBE Goal: 14%  
 Specbook: 2016  
 Description of work: grading, milling asphalt pavement, pavement patching, class ii base course, asphalt concrete pavement, loop detector, and related work.  
 Parish(es): Orleans  
 Federal Number: H007275  
 Estimated Construction Cost: \$1,000,000 to \$2,500,000  
 Construction Proposal Documents

**Proposal: H.010039.6 VERNON-EROS ROAD & ZOAR ROAD BRIDGES**  
 DBE Goal: 12%  
 Specbook: 2006  
 Description of work: clearing and grubbing, grading, drainage structures, class ii base course, superpave asphalt concrete overlay, precast concrete piles, concrete slab span bridges, concrete approach slabs and related work.  
 Parish(es): Jackson  
 Federal Number: H010039  
 Estimated Construction Cost: \$1,000,000 to \$2,500,000  
 Construction Proposal Documents

**Proposal: H.007440.6 NORTH BOULEVARD PEDESTRIAN IMPROVEMENTS**  
 Local Public Agency project  
 DBE Goal: 12%  
 Specbook: 2006  
 Description of work: drainage structures, class ii base course, portland cement concrete pavement, drilled shaft

**(Lettings Continued)**

**Proposal: H.010376.6 LA 25: ST. TAMMANY P/L – S. JCT. LA 16**

DBE Goal: 8%

Specbook: 2016

Description of work: precast reinforced concrete box culverts, pavement patching, milling asphalt concrete, asphalt concrete overlay, and related work.

Parish(es): Washington

Route(s): LA 25

Federal Number: H010376

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.010973.6 VETERANS BLVD LIGHTING (AIRPORT-LOYOLA)**

Local Public Agency project

DBE Goal: 4%

Specbook: 2016

Description of work: clearing and grubbing, treated timber piles, lighting, and related work.

Parish(es): Jefferson

Federal Number: H010973

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

**Proposal: H.010608.6 PLEASANT HILL RD & LAWRENCE CK RD BRDGS**

DBE Goal: 10%

OJT Goal: 1 Trainees

Specbook: 2006

ASPHALT PILOT PROJECT: This project has been selected as an Asphalt Pilot Project. Special provisions governing asphalt requirements can be found in the construction proposal section titled 2015 ASPHALT PILOT SPECIAL PROVISION.

Description of work: clearing and grubbing, removal of timber bridges, grading, drainage structures, class ii base course, asphalt concrete pavement, concrete approach slabs, precast concrete piles, concrete slab span bridge, concrete girder span bridges, and related work.

Parish(es): Washington

Federal Number: H010608

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.011573.6 LA 1061: LA 440 - SPRING CREEK BRIDGE**

DBE Goal: 13%

OJT Goal: 2 Trainees

Specbook: 2016

Description of work: drainage structures, milling asphalt pavement, pavement patching, thin asphalt concrete, and related work.

Parish(es): Tangipahoa

Route(s): LA 1061

Federal Number: H011573

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

**(Lettings Continued)**

**Proposal: H.011617.6 LA 75 & LA 141: CP, OVLAY & STAB, OVLAY**

DBE Goal: 10%

Specbook: 2016

Description of work: milling asphalt concrete, drainage structures, lime treatment, in-place cement stabilized base course, asphalt surface treatment, pavement patching, pavement widening, asphalt concrete overlay, and related work.

Parish(es): Iberville

Route(s): LA 141; LA 75

Federal Number: H011617

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.011743.6 40 OAKS FARM RD (ARK RD - STANDARD REED)**

Local Public Agency project

DBE Goal: 5%

Specbook: 2016

Description of work: clearing and grubbing, removal of concrete and timber bridge, drainage structures, milling asphalt pavement, pavement patching, asphalt surface treatment, asphalt concrete pavement, precast concrete box culverts, and related work.

Parish(es): Ouachita

Federal Number: H011743

Estimated Construction Cost: \$1,000,000 to \$2,500,000

Construction Proposal Documents

**Proposal: H.012098.6 US 90: N EASTERN AVE - LA 3076**

DBE Goal: 4%

OJT Goal: 1 Trainees

Specbook: 2016

Description of work: grading, drainage structures, lime treatment, milling asphalt pavement, pavement patching, class ii base course, pavement widening, asphalt surface treatment, asphalt concrete pavement, traffic signalization, drilled shaft foundations, and related work.

Parish(es): Acadia

Route(s): US 90

Federal Number: H012098

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

**Proposal: H.012404.6 I-10 OFF RAMPS @ LA 182**

DBE Goal: 3%

Specbook: 2016

Description of work: grading, drainage structures, pavement patching, subgrade treatment, class ii base course, asphalt surface treatment, asphalt concrete pavement, portland cement concrete pavement, drilled shaft foundations, traffic signalization, and related work.

Parish(es): Lafayette

Route(s): I-10

Federal Number: H012404

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

**(Lettings Continued)**

**Proposal: H.012524.6 LA 28W @ JOHN ALLISON DR: RIGHT TURN LANE**

SBE Goal: 11%

Specbook: 2016

Description of work: grading, class ii base course, drainage structures, asphalt concrete pavement, and related work.

Parish(es): Rapides

Route(s): LA 28

Federal Number: H012524

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

**Proposal: H.012564.6 US 61: IMPROVEMENTS @ E HARDING & ORMOND**

DBE Goal: 10%

Specbook: 2016

Description of work: grading, milling asphalt concrete, asphalt concrete pavement, loop detectors, and related work.

Parish(es): St. Charles

Route(s): US 61

Federal Number: H012564

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents

**Proposal: H.012581.6 LA 442: E. JCT. LA 441 - PEA RIDGE RD.**

SBE Goal: 5%

Specbook: 2016

Description of work: thin asphaltic concrete overlay, milling asphalt pavement, and related work.

Parish(es): Livingston

Route(s): LA 442

Federal Number: H012581

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

**Proposal: H.012592.6 LA 24: EXTEND RIGHT TURN LANE AT LA 3040**

Specbook: 2016

Description of work: grading, milling asphalt pavement, pavement patching, asphalt concrete pavement, portland cement concrete pavement, and related work.

Parish(es): Terrebonne

Route(s): LA 24

Federal Number: H012592

Estimated Construction Cost: \$100,000 to \$250,000

Construction Proposal Documents

**Proposal: H.012854.6 LOCKPORT: LA 655, 655-S & 3230-1 TO -6**

DBE Goal: 10%

Specbook: 2016

Description of work: drainage structures, milling asphalt pavement, asphalt pavement patching, concrete pavement patching, asphalt concrete overlay, additive alternate 1 Barilleaux St. la 3230-5 (asphalt concrete overlay): milling asphalt pavement, pavement patching, asphalt concrete overlay; additive alternate 2 veterans St. la 3230-1 (asphalt concrete overlay): milling asphalt pavement, pavement patching, asphalt concrete overlay; and related work.

Parish(es): Lafourche

Route(s): LA 3230-1; LA 3230-2; LA 3230-3; LA 3230-4; LA 3230-5; LA 3230-6; LA 655; LA 655-S

Federal Number: H012854

Estimated Construction Cost: \$500,000 to \$1,000,000

Construction Proposal Documents



**(Lettings Continued)**

**Proposal: H.012907.6 I-12: PAVEMENT MARKER REPLACEMENT I**

SBE Goal: 3%

Specbook: 2016

Description of work: reflectorized raised pavement markers, and related work.

Parish(es): St. Tammany; Tangipahoa

Route(s): I-12

Federal Number: H012907

Estimated Construction Cost: \$250,000 to \$500,000

Construction Proposal Documents

**Proposal: H.013049.6 I-55: HELPER BENTS (BEAVER - TERRY'S CR)**

DBE Goal: 14%

Specbook: 2016

Description of work: clearing and grubbing, grading, removal of bridge deck, removal of bridge pile, steel piles, bridge repairs, and related work.

Parish(es): Tangipahoa

Route(s): I-55

Federal Number: H013049

Estimated Construction Cost: \$2,500,000 to \$5,000,000

Construction Proposal Documents

# Bid Results for the Letting of 10-11-2017

**The CS-6AAA Form and Attachments for all DBE Goal Projects are due on Monday, October 16, 2017, prepared and submitted as provided in the Proposal. Questions regarding the CS6AAA Form and Attachments can be directed to the Compliance Programs Office at 225-379-1382 .**

**H.002747.6 (DBE Goal Project) LA 335 BRIDGES**  
CLEARING AND GRUBBING, REMOVAL OF BRIDGES, GRADING, DRAINAGE STRUCTURES, COLD PLANING ASPHALTIC PAVEMENT, CLASS II BASE COURSE, LIME TREATMENT, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PRECAST CONCRETE PILES, STEEL SHEET PILE WALL, CONCRETE SLAB SPAN BRIDGE, CONCRETE APPROACH SLABS, AND RELATED WORK.

Parish(es): Vermilion

Route(s): LA 335

Federal Number: H002747

Estimated Construction Cost: \$1,860,844.85

Apparent Low Bidder:

GILCHRIST CONSTRUCTION CO. LLC

PO BOX 5699

ALEXANDRIA, LA 71307

(318)448-3565

\$1,745,882.08

**H.004721.6 (SBE Goal Project) TCHOUPITOULAS SIGNAGE AND STRIPING PLAN**

RAISED PAVEMENT MARKERS, PLASTIC PAVEMENT STRIPING, TRAFFIC SIGNS, AND RELATED WORK.

Parish(es): Orleans

Federal Number: 3605505

Estimated Construction Cost: \$433,301.25

Apparent Low Bidder:

Pavement Markings, LLC

70393 BRAVO STREET

COVINGTON, LA 70433

(985)892-6500

\$318,165.78

**H.007546.6-R1 (DBE Goal Project) ST. BERNARD MULTI-USE PATH, PH I & II**

CLEARING AND GRUBBING, GRADING, CLASS II BASE COURSE, ASPHALT CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): St. Bernard

Federal Number: H007546

Estimated Construction Cost: \$1,121,800.45

Apparent Low Bidder:

Barber Bros. Contracting Co., L.L.C

115 James Drive West Suite 140

St. Rose, LA 70087

(504)407-2646

\$1,117,994.55

**H.009461.6 (DBE Goal Project) I-10 CLEAN, PAINT AND MISCELLANEOUS REPAIRS**

CLEANING AND PAINTING, BRIDGE REPAIRS, AND RELATED WORK.

Parish(es): Iberville, St. Martin

Route(s): I-10

Federal Number: H009461

Estimated Construction Cost: \$29,724,730.00

Apparent Low Bidder:

SOUTHERN ROAD & BRIDGE, LLC

715 WESLEY AVENUE

TARPON SPRINGS, FL 34689

(727)940-5395

\$18,464,550.00

**(Bid Results Continued)**

**H.009769.6 (SBE Goal Project) ROSEDALE GATEWAY ENHANCEMENT**

CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, CONCRETE WALKS, SIGNS, DRILLED SHAFT FOUNDATIONS, LANDSCAPING AND RELATED WORK.

Parish(es): Iberville

Route(s): LA 76, LA 77

Federal Number: H009769

Estimated Construction Cost: \$204,396.66

Apparent Low Bidder:

Pointe Coupee Contractors LLC

9170 ISLAND RD.

VENTRESS, LA 70783

(225)718-0616

\$197,703.50

**H.009799.6 (DBE Goal Project) EBR MISS E BANK MULTI-USE PATH, PHASE 3**

GRADING, CLASS II BASE COURSE, ASPHALT CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): East Baton Rouge

Federal Number: H009799

Estimated Construction Cost: \$1,759,888.60

Apparent Low Bidder:

Magee Excavation & Development LLC

21664 HWY 40

BUSH, LA 70431

(985)892-6001

\$1,654,034.16

**H.010060.6 (DBE Goal Project) BLANCHARD FURRH ROAD BRIDGE OVER CHOCTAW BAYOU**

CLEARING AND GRUBBING, GRADING, REMOVAL OF BRIDGE, CLASS II BASE COURSE, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PRECAST CONCRETE PILES, CONCRETE SLAB SPAN BRIDGE, AND RELATED WORK.

Parish(es): Caddo

Federal Number: H010060

Estimated Construction Cost: \$884,365.00

Apparent Low Bidder:

SPECIALTY TRACKHOE & DOZER SERV.INC

6600 BROADACRES ROAD

SHREVEPORT, LA 71119

(318)636-5535

\$634,127.15

**H.010243.6 (DBE Goal Project) LA 26: 0.08 MI N HOSPITAL DR - W RACCA RD**

GRADING, DRAINAGE STRUCTURES, MILLING ASPHALT PAVEMENT, PAVEMENT PATCHING, PAVEMENT WIDENING, ASPHALT CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, LOOP DETECTOR, AND RELATED WORK.

Parish(es): Jefferson Davis

Route(s): LA 26

Federal Number: H010243

Estimated Construction Cost: \$1,337,786.16

Apparent Low Bidder:

COASTAL BRIDGE CO., L.L.C.

PO BOX 14715

BATON ROUGE, LA 70898

(225)766-0244

\$1,169,867.28

**(Bid Results Continued)**

**H.010625.6 (DBE Goal Project) PEA RIDGE ROAD BRIDGE & JOHN BARBER ROAD BRIDGE**

CLEARING AND GRUBBING, DRAINAGE STRUCTURES, CLASS II BASE COURSE, ASPHALT CONCRETE PAVEMENT, PRECAST CONCRETE PILES, CONCRETE APPROACH SLABS, CONCRETE SLAB SPAN BRIDGE, AND RELATED WORK.

OJT Goal: 0 Hours

Parish(es): Livingston

Federal Number: H010625

Estimated Construction Cost: \$660,168.50

Apparent Low Bidder:

MERRICK, LLC  
1332 FRONT ST  
COTTONPORT, LA 71327  
(318)876-3326  
\$742,964.60

**H.010640.6 (DBE Goal Project) LA 3038**

**(CORNERVIEW): REHAB & TURN LANE**  
GRADING, DRAINAGE STRUCTURES, LIME TREATMENT, IN-PLACE CEMENT STABILIZED BASE COURSE, LIME TREATMENT, ASPHALT CONCRETE PAVEMENT, ASPHALT SURFACE TREATMENT, MILLING ASPHALT PAVEMENT, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): Ascension

Route(s): LA 3038

Federal Number: H010640

Estimated Construction Cost: \$1,826,742.70

Apparent Low Bidder:

R.J. Daigle & Sons Contractors, Inc.  
PO BOX 1960  
GONZALES, LA 70737  
(225)644-1407  
\$2,118,387.76

**H.010660.6 (DBE Goal Project) TUCKER RD/DYER RD/DENHAM RD BRIDGES**

CLEARING AND GRUBBING, REMOVAL OF BRIDGES, GRADING, CLASS II BASE COURSE, ASPHALT CONCRETE PAVEMENT, DRAINAGE STRUCTURES, PRECAST CONCRETE PILES, CAST IN PLACE CONCRETE SLAB SPAN BRIDGES, AND RELATED WORK.

OJT Goal: 1 Trainees

Parish(es): East Baton Rouge

Federal Number: H010660

Estimated Construction Cost: \$2,170,102.30

Apparent Low Bidder:

MERRICK, LLC  
1332 FRONT ST  
COTTONPORT, LA 71327  
(318)876-3326  
\$1,944,212.45

**H.011189.6 (DBE Goal Project) LA 1026: ROUND ABOUT @ DUNN ROAD**

CLEARING AND GRUBBING, GRADING, DRAINAGE STRUCTURES, MILLING ASPHALT CONCRETE, CLASS II BASE COURSE, LIME TREATMENT, ASPHALT CONCRETE PAVEMENT, PORTLAND CEMENT CONCRETE PAVEMENT, AND RELATED WORK.

Parish(es): Livingston

Route(s): LA 1026

Federal Number: H011189

Estimated Construction Cost: \$1,253,820.16

Apparent Low Bidder:

Barriere Construction Co., LLC  
1910 PETERS RD  
HARVEY, LA 70058  
(504)569-3182  
\$1,309,909.77

**(Bid Results Continued)**

**H.011544.6 (DBE Goal Project) ROZENA AND BILLEAUX ROAD BRIDGES**

CLEARING AND GRUBBING, GRADING, CLASS II BASE COURSE, DRAINAGE STRUCTURES, SUPERPAVE ASPHALTIC CONCRETE PAVEMENT, PRECAST CONCRETE PILES, PRECAST PRESTRESSED CONCRETE GIRDER SPANS BRIDGE, PRECAST REINFORCED CONCRETE BOX CULVERTS, AND RELATED WORK.

Parish(es): St. Landry

Federal Number: H011544

Estimated Construction Cost: \$1,210,951.25

Apparent Low Bidder:

MERRICK, LLC  
1332 FRONT ST  
COTTONPORT, LA 71327  
(318)876-3326  
\$1,060,615.73

**H.011939.6 LA 22: LA 16 - CHINQUAPIN BRIDGE**

DRAINAGE STRUCTURES, IN-PLACE CEMENT TREATED BASE COURSE, MILLING ASPHALT CONCRETE, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

OJT Goal: 2 Trainees

Parish(es): Livingston

Route(s): LA 22

Federal Number: H011939

Estimated Construction Cost: \$3,181,962.91

Apparent Low Bidder:

Diamond B Construction Co., L.L.C.  
PO BOX 7618  
ALEXANDRIA, LA 71306  
(318)427-1300  
\$2,792,501.35

**H.012107.6 (DBE Goal Project) LA 105: ST LANDRY PARISH LINE TO LA 1183**

MILLING ASPHALT PAVEMENT, IN-PLACE CEMENT TREATED BASE COURSE, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

OJT Goal: 2 Trainees

Parish(es): Avoyelles

Route(s): LA 105

Federal Number: H012107

Estimated Construction Cost: \$2,497,420.24

Apparent Low Bidder:

Prairie Contractors Inc.  
PO BOX 1530  
OPELOUSAS, LA 70571-1530  
(337)948-3229  
\$2,204,507.93

**H.012189.6 LA 99: LA 102 - US 190**

GRADING, PAVEMENT PATCHING, MILLING ASPHALT CONCRETE, PAVEMENT WIDENING, ASPHALT CONCRETE OVERLAY, AND RELATED WORK.

Parish(es): Jefferson Davis

Route(s): LA 99

Federal Number: H012189

Estimated Construction Cost: \$1,757,365.23

Apparent Low Bidder:

Prairie Contractors Inc.  
PO BOX 1530  
OPELOUSAS, LA 70571-1530  
(337)948-3229  
\$1,500,005.58

**(Bid Results Continued)**

**H.012634.6 (SBE Goal Project) I-10 SIGN TRUSS & CANTILEVER REPL (2 LOC)**  
TRUSS MOUNTED SIGNING AND RELATED WORK.  
Parish(es): Calcasieu  
Route(s): I-10  
Federal Number: H012634  
Estimated Construction Cost: \$311,573.35

Apparent Low Bidder:  
Alpha Service And Products, Inc.  
6925 HWY 175  
FRIERSON, LA 71027  
(318)872-5611  
\$303,577.80

**H.012803.6 (SBE Goal Project) LA 64 MAGNOLIA BRIDGE APPROACHES**  
MILLING CONCRETE PAVEMENT, LATEX MODIFIED CONCRETE OVERLAY, APPROACH SLABS, AND RELATED WORK.  
Parish(es): East Baton Rouge, Livingston  
Route(s): LA 64  
Federal Number: H012803  
Estimated Construction Cost: \$225,106.39

Apparent Low Bidder:  
Gibson & Associates Inc.  
11210 RYLIECREST  
BALCH SPRINGS, TX 75180  
(972)557-1199  
\$312,076.04

**H.012906.6 (DBE Goal Project) I-20: PAVEMENT MARKING REPLACEMENT V**  
RAISED PAVEMENT MARKERS, PAVEMENT STRIPING, AND RELATED WORK.  
Parish(es): Bienville  
Route(s): I-20  
Federal Number: H012906  
Estimated Construction Cost: \$543,350.00

Apparent Low Bidder:  
HIGHWAY GRAPHICS LLC  
PO BOX 745  
WEST MONROE, LA 71294-0745  
(318)324-9499  
\$315,464.00

## NEWLY CERTIFIED FIRM



**Chief of Minds, LLC** is a full service human resources (HR) and business strategy firm that provides innovative human resources, strategy, and organizational management solutions. Chief of Minds has over 25 years of experience in HR and business management. Our professionals are equipped with the knowledge and expertise to ensure compliance with local, state and federal laws. By partnering with us, we reduce cost and limit risk so you can focus on business growth and productivity. We can serve as your fully outsourced human resources department or provide support for organizational management needs and projects.

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Baton Rouge, LA 70816

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## Newly DBE Certified Firms

Firm Name	Owner Name	Phone	Email Address
JESCO	Alvinette Teal	(337)824-9074	<a href="mailto:ateal@jesco.us.com">ateal@jesco.us.com</a>
Southern LA Granite	Anny Foster	(504)875-6515	<a href="mailto:southernlagranite@gmail.com">southernlagranite@gmail.com</a>
Grenier Conservation	Elise Grenier	(225)572-0759	<a href="mailto:elisegrenier@cox.net">elisegrenier@cox.net</a>
Red Laser Technology	Adrian Jones	(601)624-9837	<a href="mailto:adrianjones@redlaser.net">adrianjones@redlaser.net</a>
Safety Resources	Kristin VanSoest	(317)871-8155	<a href="mailto:kvansoest@safetyresources.com">kvansoest@safetyresources.com</a>
Quarterman	Alvin Guillard	(504)377-6595	<a href="mailto:quartermen66gmail.com">quartermen66gmail.com</a>
Quality Contracting	Marilyn Carlin	(318)452-0144	<a href="mailto:mbarlin94@bellsouth.net">mbarlin94@bellsouth.net</a>
ACA Construction	Andres Corral	(504)717-0462	<a href="mailto:acorral1530@gmail.com">acorral1530@gmail.com</a>
WMRenier Consulting	Wendy Renier	(702)833-1881	<a href="mailto:wmrenier@comcast.net">wmrenier@comcast.net</a>
Toolbox Roadside Service	Melanie Pugh	(504)881-4467	<a href="mailto:toolboxroadsideservice@gmail.com">toolboxroadsideservice@gmail.com</a>
Chrysalis Aviation Solutions	Suzanne Phelps	(317)844-1400	<a href="mailto:suzanne.phelps@chrysalisglobal.com">suzanne.phelps@chrysalisglobal.com</a>





# LA DOTD DBE Program Contact Information



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## What can SJB Group do for YOU?

SJB Group, LLC can provide **free assistance** to certified LADOTD DBE firms in the following areas:

- By **preparing company business cards, profile sheets**, and providing information on recommended target areas for your marketing efforts.
- By acting as a **liaison between the DBE Contractor and Prime Contractor** for project information, and in problems occurring on the jobsite.
- By informing of **upcoming LADOTD lettings**, and project information for other agencies throughout the state. SJB can assist you in locating bid tabulation information as well.
- By providing **assistance and guidance** on material takeoffs, bid preparation and estimating, project scheduling, and planning for projects that DBE firms are bidding or plan to bid in the near future.
- By helping with **office computer operations** to include trouble-shooting problems, Internet access and software installation, and basic to technical computer training.
- By **assisting in financial areas** such as loan and bond package preparations, company financial statements, business plan preparation, and SBA 8(a) and Hub-Zone certification packages.